



ISDIS
INTERNATIONAL SCHOOL
OF DEPOSIT INSURANCE STUDIES

In collaboration with



UNN BUSINESS SCHOOL
UNIVERSITY OF NIGERIA, ENUGU CAMPUS

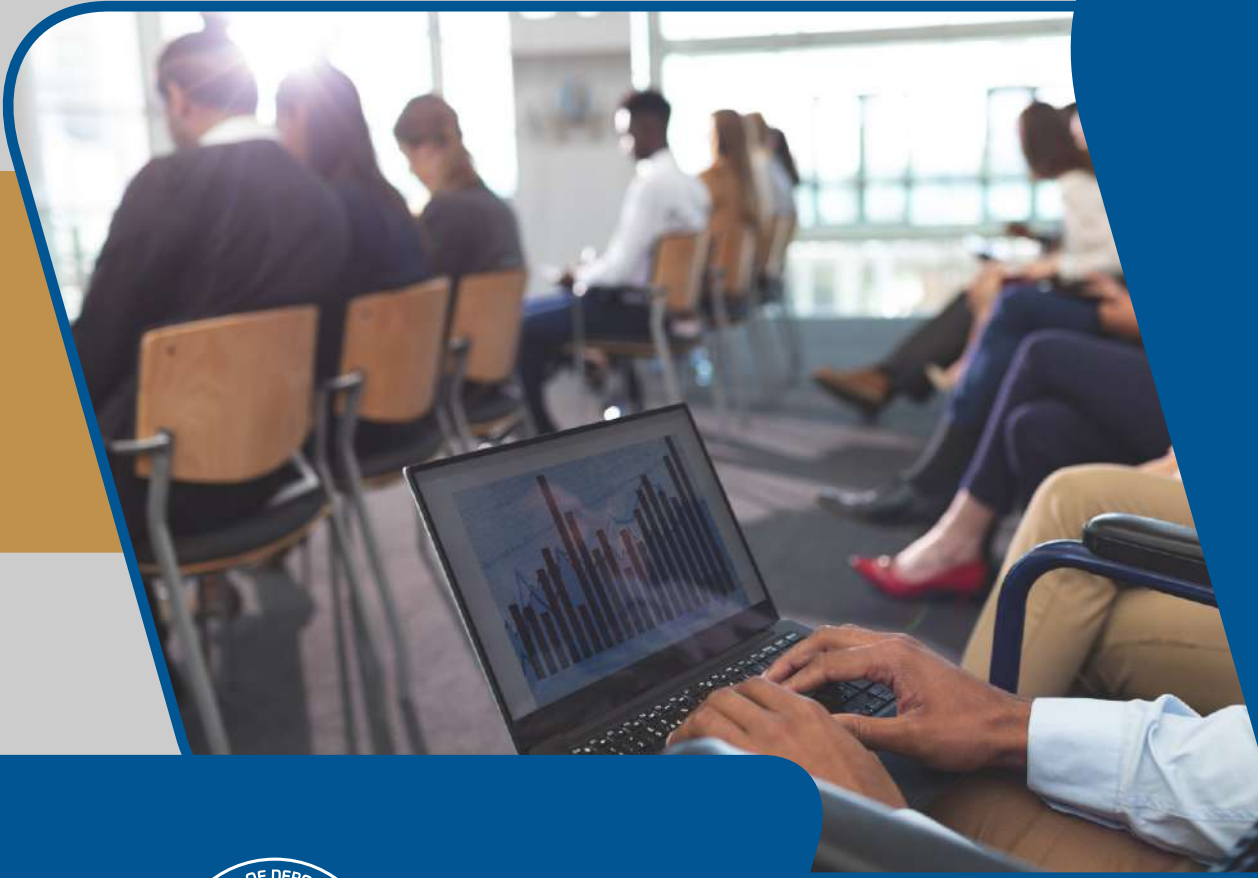


**COURSE
BROCHURE**

2025



FSI Certification



ISDIS

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About Us

Given the dearth of institutional arrangement for certification and capacity development in the critical knowledge area of financial safety-net, a team of retired bank regulatory and supervisory practitioners and allied professionals founded ISDIS to redress the situation and its mandate is unique and three pronged: training, research and advisory. It aims to address the training and certification needs of individuals, corporates, and sovereigns and empower them with the needed theoretical and practical knowledge about financial safety-net operations and management. It also collaborates with standard setting organizations to enhance best practices, avail the knowledge to those interested in pursuing and broadening their careers given the modern trends in the world of work, amongst others.

ISDIS training, research and advisory services are designed to leverage technology to provide clients with in-depth knowledge of the financial safety-net, best practices and competencies through interactive and blended learning processes and they would be delivered by internal and external subject matter experts in collaboration with local and international partners. Given that gap in skills and competencies is one of the most critical factors that affect performance at work, ISDIS corporate membership, particularly amongst FSI agencies and other relevant institutions in the economy, shall bridge this gap by offering flexible and concessionary services to ensure that both their human and institutional capacities are strengthened to effectively discharge their corporate mandates. It would be supported by our partnership with the UNN Business School, University of Nigeria Enugu Campus on FSI certification to enable people become professionals by obtaining professional certificates and Post-Graduate degrees on financial safety-net. The primary objective is to make both current and future employees to be relevant and afford their institutions opportunity to remain competitive in discharging their obligations.

UNN Business School is a leading and pace-setting Business School established by the University of Nigeria, Nsukka (UNN), incorporated and registered in Nigeria as a professional and academic institution which offers specialised professional programmes and courses related to ISDIS mandate, including but not limited to courses in Business, Management, Social Sciences, Researches etc. It has qualified faculty and competent personnel and the capacity to carry on the business of teaching, counselling, advisory services in the areas of business planning, training, seminars, conferences, researches etc with a view to awarding proficiency and participatory certificates and similar documents awarded on merit to graduates of such programmes.

Corporate Greetings



Welcome to ISDIS, a specialized school with focus on financial safety-nets. Despite some obvious laudable efforts and developments, the knowledge and public awareness about some critical functions of the financial safety-net, particularly its critical role in financial system stability remain very poor globally and virtually all forms of instruction on it exist within the confines of few FSI agencies.

This is notwithstanding trends in the global financial space, especially the banking industry's dynamic nature and its embrace of technologies to drive complex financial products, thus making the possession of critical competencies by employees a major factor in attaining corporate mandates.

ISDIS shall redress this situation with its training, research and advisory services targeted at employees in the financial services industry's space globally, as well as the general public that rely on informed financial decisions to effectively and efficiently manage their lives. ISDIS shall bridge the existing knowledge gap by deploying the expertise of its strategic partners, internal and external faculties and skills acquired over the past three decades, adopting innovative and blended learning approaches.

Our 2025 learning calendar feature courses with immense value propositions that would enhance the corporate objectives of many organizations. It is my humble belief that our experienced faculty and partners shall surpass your expectations. Enjoy the ISDIS experience. Thank you.

Dr Azubike Okoro
Registrar/CE

Our Partners and Corporate Allies

Organizations generally reckon with the critical role of a virile and agile workforce in attaining corporate objectives. Accordingly, most managers of firms emphasize attracting, developing, and retaining talented people which they see as the best route to achieve business objectives. Also, organizations enter into partnerships and alliances geared towards the sustainability of their business by raising the profile and quality of their human capital. For instance, most educational institutions have recognized gaps in their curricula as caused by developments in the global financial architecture. Accordingly, to enhance the quality of business school experience and competence of graduates, they see the need to introduce courses on financial safety-nets, as rather urgent. In the least, this would afford the opportunity for their students and prospective employees to acquire the skills they require to be competitive given the pace of changes in the global economy. Our strategic partners would design innovative curricula to deal with this situation in a comprehensive manner with outstanding results for clients in all sectors of the economy.



ISDIS corporate allies cuts across firms in our key operational areas – training, research and advisory – particularly those whose objectives align with our vision and mission with the primary goal of assisting them to build an adaptive and agile workforce and institution capable of successfully contending with the challenges of modern work environments. Also, ISDIS partnerships covers our key operational areas and cuts across academic and professional organizations and is geared to strengthen existing curricula within those institutions thus, making it possible to produce high quality and top-notch professionals that can contend successfully with the challenges of modern work environments.

2025 Course Calendar

At ISDIS, we are committed to consistently providing the financial services industry community with exceptional learning opportunities to enhance the capability of their staff to deliver excellent performance. Our learning programs are specially crafted to adopt innovative methodologies to bridge skill gap in rare areas and equip participants with innovative insights required in the new world of work.

This is aside from our standardized curricula for FSI certification for practitioners, professional certificates and Post-Graduate degrees on financial safety-nets in our partner university. Our 2025 courses shall cut across our **five major schools**, namely:

- 1 Bank Distress Management
- 2 Loan Administration
- 3 Financial Analysis and Risk Management
- 4 Compliance Management & Information Tech
- 5 Deposit Protection

Kindly note that each of the open enrollment courses below and more can be run as an **in-plant** on request.

For inquiries, please call **+23491 6151 0000** | **+23491 6131 0000** or email info@isdis.com



2025 Open Enrollment Courses

01

Bank Failure: Detection, Prevention and Management

Background

It is the primary duty of the regulators to ensure financial stability, safeguard banking assets and ensure consumer protection defined in the code of practice for banks and financial institutions. The supervisory framework was designed to prevent the banks from becoming distressed. However, regulatory lapses often lead to the deterioration of banking assets, erosion of cash reserves, or total bank failure.

This program is targeted at bankers and regulators to keep them abreast of the current trends in banking, and threats as well as decipher ways within the framework to protect the financial institutions and their customers.

Learning outcomes

At the end of this training, the participants will be able to:

1. Become conversant with the global current trends in banking and the underlying threats
2. Be able to detect early the symptoms of banking distress and provide remediation actions
3. Become conversant with the process of managing the failed banks and other financial institutions
4. Become more effective in supervising banks and financial institutions

Duration: 3 days

Fees: N325,000 | \$100

Key Benefits

1. A review of current trends in banking practices and their implications
2. An overview of the oversight functions of regulators of banks and other financial institutions
3. The role of Deposit Insurance in consumer protection
4. Detecting early symptoms of distressed banks & precautionary measures
5. Evaluation of the legal framework in resolving failing/ failed banks
6. Principles & process for failed bank resolution- case study

02

Lending and Credit Risk Management in Financial Institutions

Background

Given the need to create risk assets classified as loans from surplus units and give to deficit units, loan origination, process and securitizations have a huge impact on financial institutions. A financial institution with high non-performing loans also faces the risk of depreciated capital, loss of revenue, illiquidity, or even solvency. This also has a direct impact on depositors. Hence, bank practitioners must create quality risk assets amid external and internal pressures. This programme is targeted at credit officers and administrators, loan originators, and control officers in banks and other financial institutions to equip them with the requisite skills to create quality risk assets and manage them, as well as reduce non-performing loans within their organisations.

Learning outcomes

At the end of this training, the participants will:

1. Become conversant with the credit origination, credit administration and monitoring and its impact on consumers and businesses
2. Be able to apply the general principles of lending to the creation of quality risk assets and innovative credit products.
3. Be exposed to the mechanics of Loan restructuring and securitization
4. Become conversant with the entire loan cycle from creation to repayment/recovery
5. Acquire skills to reduce non-performing loans within their organisations

Duration: 3 Days

Fees: N345,000 | \$100

Key Benefits

1. Overview of the macro-economic environment and potential impacts on businesses and consumers
2. Principles for creating quality risk assets in banking
3. Evaluation of the Prudential Guidelines and IFRS 9 with emphasis on financial instruments impairment.
4. Cash flows-based lending and the limitation of Collaterals.
5. Troubled Loans & Advances: Overview, Warning signals, and strategies for collections
6. Climate change: Impact on lending and emerging mitigants.
7. Financial Statement Analysis and Credit Risk management

03

Risk Management for Financial Institution's Professionals

Background

The role of risk officers in financial institutions cannot be overemphasized. Risk management should be imbibed as a culture in an organisation to ensure its going concern status. Weak practice in risk management has led to huge losses in financial institutions.

This program is targeted at operations officers, risk officers, business development officers, and control officers in banks and other financial institutions to enhance their understanding of risk management practices thereby developing an ownership mentality to approaching risk issues.

Learning outcomes

At the end of this training, the participants will:

1. Become conversant with the concept of risk management and its importance in carrying out their daily duties.
2. Be able to apply the general principles of identifying, quantifying, and managing risks as it affects their functions.
3. Be able to build effective controls to mitigate risks identified in their business units.

Duration: 3 Days

Fees: N345,000 | \$100

Key Benefits

1. Introduction to the concept of risks in financial institutions
2. Risk Management Architecture
3. Risk management practice: Strategy and Governance
4. The risk universe scoring
5. Risk Management practice in USA, UK, China and Nigeria.
6. Emerging challenges of Risk Managers post-Covid 19, Climate change etc.
7. Designing and formulating Enterprise Risk Management for Financial Institutions.

04

Ensuring Compliance in a Complex Financial Services Ecosystem

Background

Given the role of regulators in a fast-paced financial services ecosystem driven by innovative technology sometimes predicated on sophisticated consumer preferences, it has become imperative for regulators to top up their game to ensure that banks and other financial institutions comply with their policies, guidelines, and frameworks.

This program is targeted at compliance officers in financial institutions and regulators that supervise them. This will enable the participants to understand the compliance challenges and decipher ways to resolve them.

Learning outcomes

At the end of this training, the participants will:

1. Become conversant with the supervisory framework for banks and other financial institutions and identify gaps in their current practices.
2. Gain insights into challenges faced by compliance officers in financial institutions and decipher innovative ways to address the concerns.

Duration: 3 Days

Fees: N325,000 | \$100

Key Benefits

1. Appraisal of the supervisory framework, and prudential guidelines of banks and other financial institutions
2. Corporate Governance: Key Actors, Challenges, Concerns, and implications for the financial system
3. Critical Success Factors in Compliance -case study
4. Review of the legal frameworks and compliance laws in Nigeria
5. Impact of the Environment, Sustainability, and Governance (ESG) and Compliance Practice: Defining the institution's Goals & Implementation plans
6. The role of supervisory technology (SUPTECH) in monitoring compliance of financial institutions.

05

Deposit Insurance System: Key factors for Ensuring Financial System Stability

Background

Banking and Other Financial Institutions are relatively deemed safe not just because of strong regulatory frameworks and supervision but also because the depositors are insured against losses in the event a financial institution undergoes serious crises and fails. Unlike other unregulated platforms, depositors commit their funds to, depositors can recover their monies in the event a bank fails.

This program is targeted at staff of deposit insurance companies, regulators, treasury officers in banks, and bank officers that liaise with deposit insurance institutions.

Learning outcomes

At the end of this training, the participants will:

1. Gain useful insights into the importance of deposit insurance in the financial sector.
2. Become conversant with the principles for an effective deposit insurance system

Duration: 3 Days

Fees: N345,000 | \$100

Key Benefits

1. Overview of the Concept of Deposit Insurance
2. Review of the IADI Core Principles on Deposit Insurance.
3. Introduction to financial safety-net participants and Financial System Safety and Soundness.
4. Preconditions for running an effective Deposit Insurance System
5. The DIS Practice: Premium assessment, Funding & Management & Deposit Insurance coverage
6. Impact of financial technology on Deposit Insurance
7. Emerging Issues in Deposit Insurance Practice

06

Leading and Managing Organizations in the New World of Work

Background

Organizations today face a business ecosystem that is rife with disruptions, a workforce that demands flexibility and better benefits, and technology that has been a constant source of disruptions. For companies to remain competitive in such conditions demands leaders with the right skills to embrace uncertainty, factor in technological advancements, and create newer models of success. In more recent times, recession across the globe has led to companies reevaluating their talent policies. As a result, the new world of work presents a new set of challenges for leaders and demands better, more relevant people skills to lead the change.

Learning outcomes

1. Lead with a focus on the new work ecosystem that is rife with disruptions.
2. Manage the new generation of workforce that demands flexibility and better benefits,
3. Cultivate improved capacity relevant to managing change in the new world of work.
4. Develop right skills to manage uncertainty and technological advancements.

Duration: 3 days

Fees: N325,000 | \$100

Key Benefits

1. Holistic review of past and current trends in the world of work and its challenges.
2. Exploration of how technologies are shaping how and where we work, and the skills we need.
3. Strategies for Leading and managing multi-generations in the new world of work
4. Understanding the emerging trends in managing organization in the 21st century
5. Staff skills audit: Conducting a skills analysis to identify gaps for future work needs.
6. The new thinking on leading and managing organizations in new world of work.

07

Communication Skills for Dealing with Complex and Challenging Work Situations

Background

In today's highly competitive business environment, organizations and institutions are always striving for outstanding performance. This has led to pressures on management to improve the level of their organizational communication. The pressures arising from increasing expectations for better oral and written communication can be quite high in some organizations. One of the most important ways to reduce the risk of personal failure while optimizing the chances of success is to learn to exploit knowledge of basic communication skills at the workplace. Effective communication and report writing has been described as the "Life Blood" of every organization. It is the key to success in business and personal lives. Also, good oral communication, writing and presentation of reports and other corporate correspondences help in making informed decisions which promote organizational culture, continuity and sustainability.

Learning outcomes

1. Develop communication skills to manage complex situations.
2. Understand the overall strategies for improving workplace communication.
3. Develop and maintain professional boundaries in communication.
4. Write solution-oriented reports and make good presentations.
5. Develop genuine and empathetic communication skills for solving organization challenges

Duration: 3 days

Fees: N325,000 | \$100

Key Benefits

1. Overview of the concept of organizational communication models and methods
2. How to communicate in a complex and difficult situation- 'Doing the Hard Talk'.
3. Strategies for communicating with multi-generation workforce in today's workplace
4. Key elements in writing reports and making turnaround presentations using –Ethos, Pathos and Logos
5. The use of communication technology in managing complex organizational challenges
6. Communication methods for resolving interpersonal and team conflicts in the workplace

08

Sustainable Banking: Relevance to Financial Institutions and Regulators.

Background

The adoption of Sustainable Banking Principles by all institutions involved in lending activities in Nigeria, such as Banks, Microfinance Banks, Mortgage Banks, Finance Houses etc. was a response to a global trend on the matter. The integration of sustainable banking in their processes is believed will enhance the quality of their credit portfolio and ensure the consideration of all relevant variables. This course will explore all the issues and appraise the implementation, benefits and challenges and offer recommendations in the light of global best practices. All staff of these institutions involved in lending activities will therefore benefit greatly from this course.

Learning outcomes

1. Overview of sustainable banking
2. Expected changes in procedures and processes by financial institutions in adopting sustainable banking.
3. Challenges of adoption of sustainable banking practice.
4. Expected roles of regulators in promoting wider adoption of sustainable banking principles.

Duration: 3 days

Fees: N325,000 | \$100

Key Benefits

1. Overview of the concept of organizational communication models and methods
2. How to communicate in a complex and difficult situation- 'Doing the Hard Talk'.
3. Strategies for communicating with multi-generation workforce in today's workplace
4. Key elements in writing reports and making turnaround presentations using –Ethos, Pathos and Logos
5. The use of communication technology in managing complex organizational challenges
6. Communication methods for resolving interpersonal and team conflicts in the workplace

09

Corporate Governance Practices in Financial Institutions and Challenges Posed to Effective Regulation

Background

The success or failure of most corporate institutions revolves around the Corporate Governance Practices embraced by them. This statement is particularly applicable to all institutions operating in the Financial Sector such as Microfinance Banks, Mortgage Banks, Deposit Money Banks, Finance Houses, etc. Corporate Governance practices will cover issues such as board composition, role and functions, selection of management and their responsibilities, policies and procedures to drive the operation of the business and all issues that will ensure orderly conduct of the business. It is therefore essential for staff of these institutions to have a clear grasp of what corporate governance is and their expected roles to ensure attainment of corporate objectives.

Learning outcomes

1. Overview of broad elements of Corporate Governance
2. Key attributes of sound Corporate Governance by Financial Institutions.
3. Regulators roles in promoting effective Corporate Governance Practices.
4. Benefits and Challenges of Corporate Governance practices in Financial Institutions.

Duration: 3 days

Fees: N325,000 | \$100

Key Benefits

1. Overview of the concept of organizational communication models and methods
2. How to communicate in a complex and difficult situation- 'Doing the Hard Talk'.
3. Strategies for communicating with multi-generation workforce in today's workplace
4. Key elements in writing reports and making turnaround presentations using –Ethos, Pathos and Logos
5. The use of communication technology in managing complex organizational challenges
6. Communication methods for resolving interpersonal and team conflicts in the workplace

10

Strategies for Enhancing Banks' Profitability and Sustainability in an Inflationary Environment.

Background

In the evolving future environment characterized by Vulnerability, Uncertainty, Complexity and Agility (VUCA), there is a compelling need to inculcate functional strategies to assist operators in the financial services industry. Therein lies the need for operators to get acquainted with functional strategies aimed at enhancing profitability and sustainability in financial institutions.

Learning outcomes

- 1) Overview of prevailing operating environment
- 2) Inherent risks affecting Lending
- 3) Mitigants available to bank Management.
- 4) Data management and role of stable macro economy in bank's survival.

Duration: 3 days

Fees: N325,000 | \$100

Key Benefits

1. Overview of the concept of organizational communication models and methods
2. How to communicate in a complex and difficult situation- 'Doing the Hard Talk'.
3. Strategies for communicating with multi-generation workforce in today's workplace
4. Key elements in writing reports and making turnaround presentations using –Ethos, Pathos and Logos
5. The use of communication technology in managing complex organizational challenges
6. Communication methods for resolving interpersonal and team conflicts in the workplace

11

Cashflow-based Lending, Emerging Vehicle for Viable Bank Credit Management

Background

The current inflationary trend and uncertainties and the negative impact on financial services industry loan portfolio needs not be overemphasized. Lenders are de-emphasizing collateral as the basis of lending. There is an increasing trend to disburse loans based on cash flows since such mitigate huge incidence of non-performing loans.

Learning outcomes

- overview of challenges facing financial service industry loan portfolio
- issues in collateralised based lending
- concept & features of Cashflow based lending
- challenges in adoption of Cashflow based lending

Duration: 3 days

Fees: N325,000 | \$100

Key Benefits

1. Overview of the concept of organizational communication models and methods
2. How to communicate in a complex and difficult situation- 'Doing the Hard Talk'.
3. Strategies for communicating with multi-generation workforce in today's workplace
4. Key elements in writing reports and making turnaround presentations using –Ethos, Pathos and Logos
5. The use of communication technology in managing complex organizational challenges
6. Communication methods for resolving interpersonal and team conflicts in the workplace

12

Digital Marketing of Financial Services

Background

In today's rapidly changing business landscape, digital marketing has become an indispensable tool for financial institutions to reach and engage their target audience. With the growing importance of technology and the rise of digital channels, it is crucial to understand and effectively utilize digital marketing to drive growth, increase brand awareness, and maintain a competitive advantage. With a population of 218.54 million people in Nigeria as at 2022 and 83.94 million of them being internet users, financial service providers can reach a significant portion of the population through digital channels. This opens up new opportunities for financial services companies to reach new customers, especially those who are not located near traditional brick-and-mortar branches. This programme is targeted at financial services professionals, students pursuing a career in digital marketing for financial services, financial services companies and institutions looking to upskill their employees and improve their digital marketing efforts.

Learning Outcomes

1. Understanding the current digital marketing landscape for financial services in Nigeria, including industry trends and challenges.
2. Knowledge of various digital marketing channels and tools, such as search engine optimization (SEO), search engine marketing (SEM), etc.
3. Ability to develop and implement digital marketing strategies that target the financial services sector in Nigeria.
4. Understanding of data analytics and how to use data to inform and measure the effectiveness of digital marketing campaigns, etc.

Fee: N325,000 | \$100

Duration: 3 days

Key Benefits

1. Introduction to Digital Marketing for the Nigerian Financial Services Sector.
2. Strategy and Planning for Digital Marketing.
3. Effective Content Marketing for Financial Services Providers.
4. Search Engine Optimization (SEO) as a means to attract the right audience.
5. Social Media Marketing for Financial Services Institutions, etc.

13

Fintech and its Role in Transforming the Delivery of Financial Services

Background

The Financial Services Industry has evolved over time as banking has evolved from being a place you go to what you do. The key stakeholders in the financial services industry have changed their focus from opening brick-and-mortar branches to e-channels which has enabled them to scale their businesses and enhance customer satisfaction. The growth in e-banking transactions in Nigeria also stemmed from the adoption of the cashless policy released by the Central Bank of Nigeria. This led to the advent of innovative tech companies, popularly known as Fintechs in the financial services space, disrupting traditional business models, and scaling quickly whilst leveraging on customer data points to enhance service delivery.

This program is targeted at new entrants into the financial services industry and supervisory functions at NDIC and CBN and those enthusiastic about building a career in Fintech.

Learning Outcomes

At the end of this course, participants will:

1. Gain useful insights into the development of Fintech in Nigeria
2. Be exposed to new business models in offering banking services.
3. Appreciate the role of Fintech innovation in emerging markets.
4. Be exposed to the challenges of Fintech services in the Nigerian market

Duration: 3 Days

Fees: N325,000 | \$100

Key Benefits

1. Digital Revolution: Foundation for Fintech development
2. cursory review of the evolution of financial services and the role of Fintechs
3. An evaluation of new business models disrupting traditional banking
4. The role of the regulator in shaping the Fintech landscape
5. Leveraging data for developing innovative Fintech services
6. Challenges faced by regulators in supervising Fintechs

Our Faculty

ISDIS and UNNBS has Subject Matter Experts (SMEs) across the various mandates of Financial Services Industry (FSI) with an average of 30 years industry experience that constitute its internal and adjunct faculties. They include the following:

ISDIS

1. Nwaigwe, Kingsley Oluchukwu (Dr)
2. Joshua J. Etopidiok (Dr)
3. Mohammed, Abubakar Ambursa
4. Ojo, Solomon Olusegun
5. Sadiq, Ibrahim Ayinde
6. Okoro, Azubike (Dr)
7. Eregha, Perekunah (Prof)
8. Ohuche, F.K (Dr)
9. Jego, F.M
10. Fatokun, Dipo
11. Mrs Aituaz Kola-Oladejo
12. Awodumila, S.A
13. Sanni, P. O.
14. Alasia, T. W. O. (Dr)
15. Dr Jemila Alfa Mohammed
16. Amu, Ogbeide
17. Oji, Iyk (Dr)
18. Chukwumezie, G. U

UNNBS

Professor J. U. J. Onwumere
Director

Very Rev. Fr. Dr. A. A. Igwe
Coordinator, Doctoral Programmes

Professor Ifeoma C. Nwakoby
Coordinator, Masters Programmes

Professor . Chuka U. Ifediora
Coordinator, Consultancies, Research and Trainings



Registration/Nominations

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**FSI
Certification**



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**COURSE
BROCHURE**

2025

DESIGN:
Julimox
MEDIA