



EXTERNAL BRIEF

Job- and candidate profile

Nordic Supply Chain Coordinator



THE COMPANY

“ALL THE BEST”

STADA is a leading manufacturer of high-quality pharmaceuticals. With a long-standing heritage rooted in pharmacies, they have been perceived as a reliable and trustworthy partner for more than 120 years. With their products they help people protect and regain a dignified and able life and they ensure that everyday health remains affordable. To their employees, they offer an attractive working environment in which personal development is of great priority.

STADA's story begins: According to pharmacy historians, STADA's zero hour is March 14, 1895. Forward-looking pharmacists team up to economically produce joint preparations. This gives rise to joint preparations being produced in participating pharmacies for example, in Berlin, Dresden, Würzburg, Darmstadt and elsewhere, initially in very small circles. A pharmacist association is also founded in Dresden. This is where STADA has its roots. From these beginnings, similar organizations then begin to develop on a larger scale.

Worldwide, STADA Arzneimittel

STADA is a well renowned company founded in 1895. It sells its products in approximately 120 countries. Branded CHC products are among the top sellers in their respective product categories. In fiscal year 2018, STADA achieved adjusted Group sales of more than EUR 2 billion. In 2020 STADA Nordic had a turnover of EUR 67 million. The secret behind this success is the dedicated efforts of the roughly 10,900 employees of the STADA Group worldwide.

STADA and Sanofi have entered into a distribution agreement whereby STADA will distribute and market Sanofi's portfolio of well-established consumer healthcare brands. This agreement came into force in December 2021 in 25 countries across Europe. The agreement covers approximately 50 well-established consumer healthcare brands currently marketed by Sanofi in these territories. The therapeutic categories are allergy, cough & cold, sleep and digestive health.

STADA's strategy has consumer healthcare playing a central role alongside prescription generics and specialty pharmaceuticals. STADA is already a top-five consumer healthcare player in Europe by sales. They are strengthening their position through a combination of organic expansion, through line extensions and brand launches in additional markets, as well as inorganic business-development deals such as the recent acquisitions of Walmark and a portfolio of selected consumer healthcare brands from GlaxoSmithKline last year.

THE NORDIC ORGANISATION

As supply chain Coordinator you will be a part of a cross functional dedicated team of 3 people working in close cooperation with the entire Nordic organization.

The Nordic organization counts approximately 45 employees.

THE POSITION

A unique opportunity to join Stada Nordic in this cross functional position. Stada Nordic is a part of an international company on an amazing growth journey. You will be able to influence and impact the role yourself and have an impact on the future growth and revenue of the company.

As supply chain coordinator you will develop and implement best-in-class tools, practices, concepts, and standardized processes within supply chain planning, which will support the growth of the business. Furthermore, you will participate in larger cross-functional projects within the supply chain area to increase flexibility and scalability in the organization. Also, you will have the responsibility to create and maintain relationships with a lot of different stakeholders.

This key role reports to the Nordic Head of Supply Chain.

Key Responsibilities

- 🕒 Support global planners with market info for planning purpose
- 🕒 Responsible for checking and converting centrally planned orders
- 🕒 Local responsible for a group of CMOs – problem solving when risk of interference with planned deliveries (artwork, quality, transport)
- 🕒 Maintain end to end purchase order related data
- 🕒 Weekly planning meeting with Regulatory/artwork – and Commercial teams
- 🕒 Responsible for follow up and challenge production plans for replenishment stock from Stada internal production sites
- 🕒 Follow up on CMO purchase orders securing delivery on time
- 🕒 Transport booking and invoice control
- 🕒 Data management in SAP
- 🕒 Support department with monthly analysis material
- 🕒 Maintenance of excel based tools for daily follow up work on replenishment
- 🕒 Responsible of costprice-maintenance and provide data to sales tool
- 🕒 Contact to many stakeholders internally and externally

THE CANDIDATE

The ideal candidate for this position is a dedicated and structured person with a passion for SAP, great IT and system skills, and the ability to communicate and work across the organization. Furthermore, the candidate should be an advocate for optimization and growth within the sphere of this role which requires confidence and execution.

Professional Background

- 🕒 You are proficient in supply chain planning concepts and SAP ERP systems
- 🕒 Experience with supplier relationship management
- 🕒 You are a strong problem solver with a persistent attitude
- 🕒 You are fluent in Danish and English oral and in writing
- 🕒 You have a proven track record within supply chain coordination and planning related to CMO's
- 🕒 Ideally, you have experience from an international cross-functional matrix environment
- 🕒 You possess experience from a complex planning environment with high number of Sku's and high number of suppliers
- 🕒 Flair for IT and business warehouse - superuser in Excel + Microsoft Office package
- 🕒 Outstanding level of drive, and the ability to juggle multiple tasks effectively

Personal Qualities

- ☞ You have the courage to challenge the status quo
- ☞ You thrive among stakeholders across functions and are not afraid to challenge the existing
- ☞ You are analytical, fact-driven, and pro-active
- ☞ You are outgoing, dynamic and embrace changes
- ☞ You are agile, service-minded and have a strong will to succeed
- ☞ You can communicate and gain respect with stakeholders throughout the organization
- ☞ You meet people at their level and accommodate the differences and diversities
- ☞ Ideally, you have experience from the pharmaceutical industry

CHALLENGES

- ☞ Secure focus in a very busy and changeable environment
- ☞ Need the ability to manage multiple tasks at the same time
- ☞ Operational – need to be pragmatic with hands-on attitude

SUCCESS CRITERIES

- ☞ Improve service level to clients and implementing best practices. You will be working with members from all organizational levels in the end-to-end supply chain environment as well as with external partners
- ☞ Structured planning with focus on deadlines – internal and external
- ☞ The overall company delivery performance
- ☞ Business mindset with an eye for service

WORKPLACE

Marielundsvej 46A, 2730 Herlev

Possibility to work from home 2 days/week.

IT COMPETENCES

- ☞ Microsoft Office
- ☞ SAP
- ☞ Excel – high level

CONTACT INFORMATION

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