

#### Welcome,

# Mr. Woods

7727 Windview Way San Antonio , TX 78244

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### Your System

Your system is designed to save you money by offsetting your power consumption from your utility company. See how your system will produce power below.



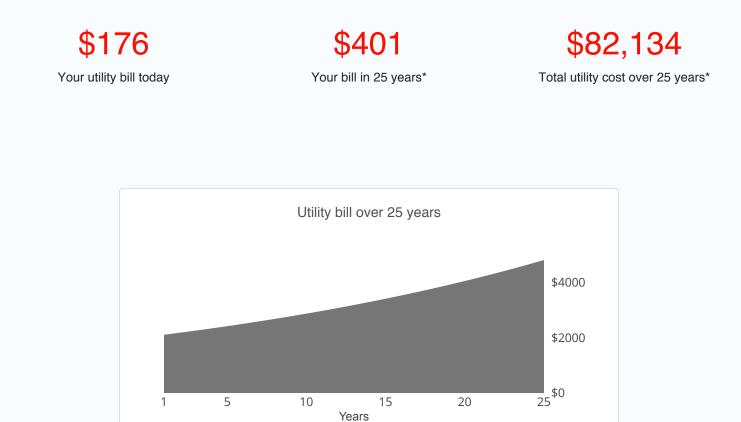
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\*Savings and system production will vary based on final design, utility rates, and household energy usage. The actual savings vary based on a number of factors, including weather, shading from growing trees, damage to system components, your future electricity use, and the fluctuation of the price of electricity in your utility district.



### The Cost of Doing Nothing

You signed up to buy utility power when you bought your house because there was no other option. Now you have the choice to generate affordable, clean energy right at your home!



Your utility bill is likely to go up as much as **3.50%** every year as rates increase\*. Don't get locked in to rising, unpredictable rates.

\*Utility payments will vary based on local rates and rate changes. Local rates are subject to change.



## Your Savings Options

|                                 | Utility                   | Option A         |
|---------------------------------|---------------------------|------------------|
|                                 | The cost of doing nothing | BrightOak Loan   |
|                                 |                           | Engineerik Eouri |
| Solar Payment                   |                           |                  |
| Monthly Solar Payment (Yr 1)*   | \$0                       | \$146            |
| Monthly Utility Payment (Yr 1)* | \$176                     |                  |
| Initial Payment                 | \$0                       | \$0              |
| Solar Product Terms             |                           |                  |
| Contract Term                   | n/a                       | 25 years         |
| Rate Escalator                  | 3.50%                     |                  |
| Lifetime Savings & Comparison   |                           |                  |
| Solar Rate (25-Year Avg)        | \$0.188 / kWh             | \$0.124 / kWh    |
| Estimated 25-Year savings*      | \$0                       | \$17,791         |
|                                 |                           |                  |

\*This is not an offer for financing nor a commitment to lend. You must apply directly with the lender. Financing is subject to underwriting and approval. Your actual available terms and rates may vary. Incentives and tax savings are estimates, intended only for illustration purposes, and are not guaranteed. Your results may vary from the figures shown. You should consult your tax advisor to determine whether you are eligible for tax benefits.



## BrightOak Loan

#### Payment\*

#### Cost Breakdown\*

| Monthly Solar Payment            | \$146    | Total Loan Amount | \$43,818 |
|----------------------------------|----------|-------------------|----------|
| Monthly Payment (Buydown Mo. 19) | \$177    | + Upfront Payment | \$0      |
| Monthly Payment (No Buydown)     | \$240    | Retail Price      | \$43,818 |
| Contract Term                    | 25 years | - ITC             | \$13,893 |
| APR                              | 3.99%    | Net System Cost   | \$29,925 |

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## **Environmental Impact**

Over the next 25 years your system will have saved:



\*Environment impact numbers are estimates based on the EPA Greenhouse Gas Equivalencies Calculator



# **Next Steps**

#### Sign the Agreement

Review and sign the agreement paperwork to get the process started.

#### Finalize System Design

We will perform a site visit to ensure that all of the equipment can be installed and start the permitting process.

#### Install the System

We will schedule an installation date once the utility grants us permission to install the system.

#### Inspection

We will request for inspection from the city. Once that is complete the utility will install a net meter and give you permission to turn on your system.

#### System Operational

Flip the switch to turn your system on and start generating clean renewable energy on your roof.

Next Step



## Assumptions

### **Utility Assumptions**

| Utility                   | CPS Energy       |
|---------------------------|------------------|
| Rate Schedule             | Residential - RE |
| Post-Solar Rate Schedule  | Residential - RE |
| Current Avg. Utility Bill | \$176            |
| Avg. Monthly Usage        | 1,458.33 kWh     |
| Annual Usage              | 17,500 kWh       |
| Utility Rate Increase*    | 3.50%            |
|                           |                  |

### Equipment

| Panels                 | 34 x Seraphim Solar SEG-370-BMB-HV |
|------------------------|------------------------------------|
| Inverters              | SolarEdge                          |
| System Capacity        | 12.580 kW                          |
| Annual Production D    | egradation 0.70%                   |
| Estimated Installation | n Date 2022-07-28                  |

There are no adders associated with BrightOak Loan.

### Incentives & Tax Savings

| Federal Tax Credit (ITC)     | Option A<br>BrightOak Loan<br>\$11,393 |  |
|------------------------------|----------------------------------------|--|
| Solar Cash Rebates           | \$2,500                                |  |
| State Tax Credits            | \$0                                    |  |
| Performance-based Incentives | \$0                                    |  |
| Renewable Energy Credits     | \$0                                    |  |
| Estimated Tax Savings        | \$0                                    |  |

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### **Refer a Friend!**

When a friend, family member, or neighbor goes solar, their wallet and the environment benefit equally. Your friends may be interested in going green and learning how they could be saving money today. We can help!

| Name        |        |  |
|-------------|--------|--|
| Phone/email |        |  |
|             |        |  |
| Name        |        |  |
| Phone/email |        |  |
|             |        |  |
|             | Submit |  |